

Paradigmenwechsel in der Bedarfsplanung

SOPHU

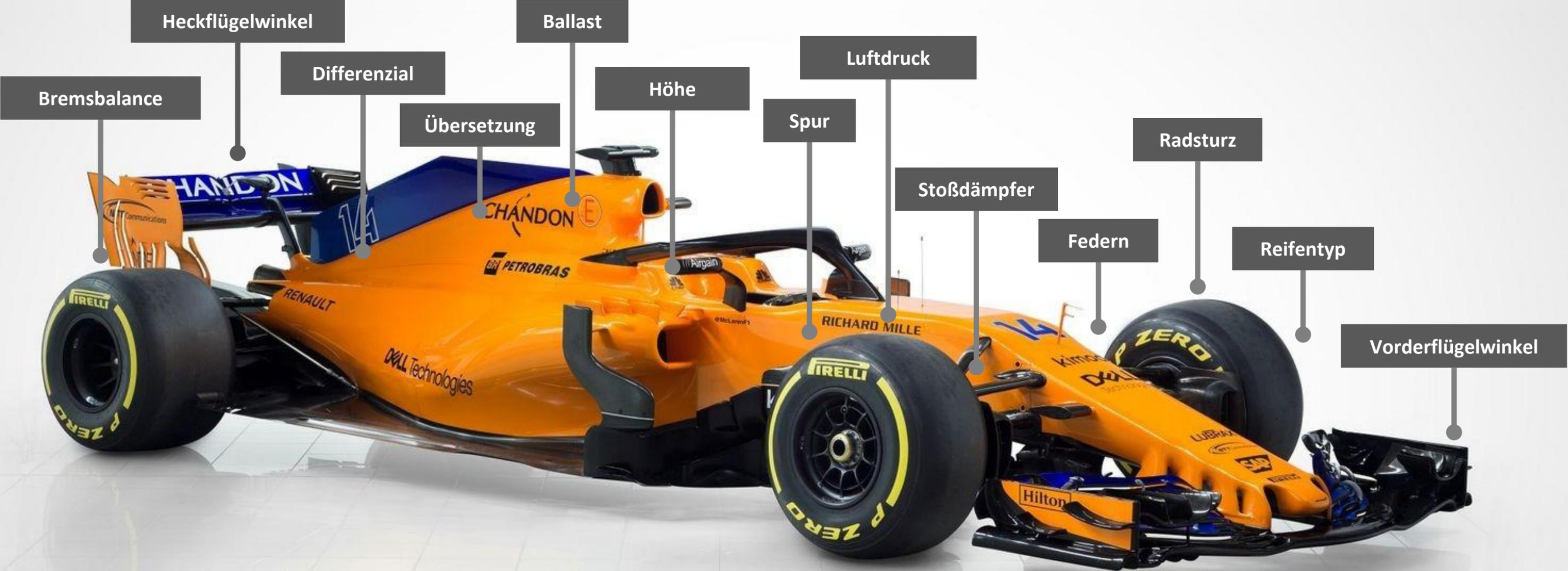
Version 09.09.25

08.10.2025 Logistics Summit 2025
Düsseldorf, Germany



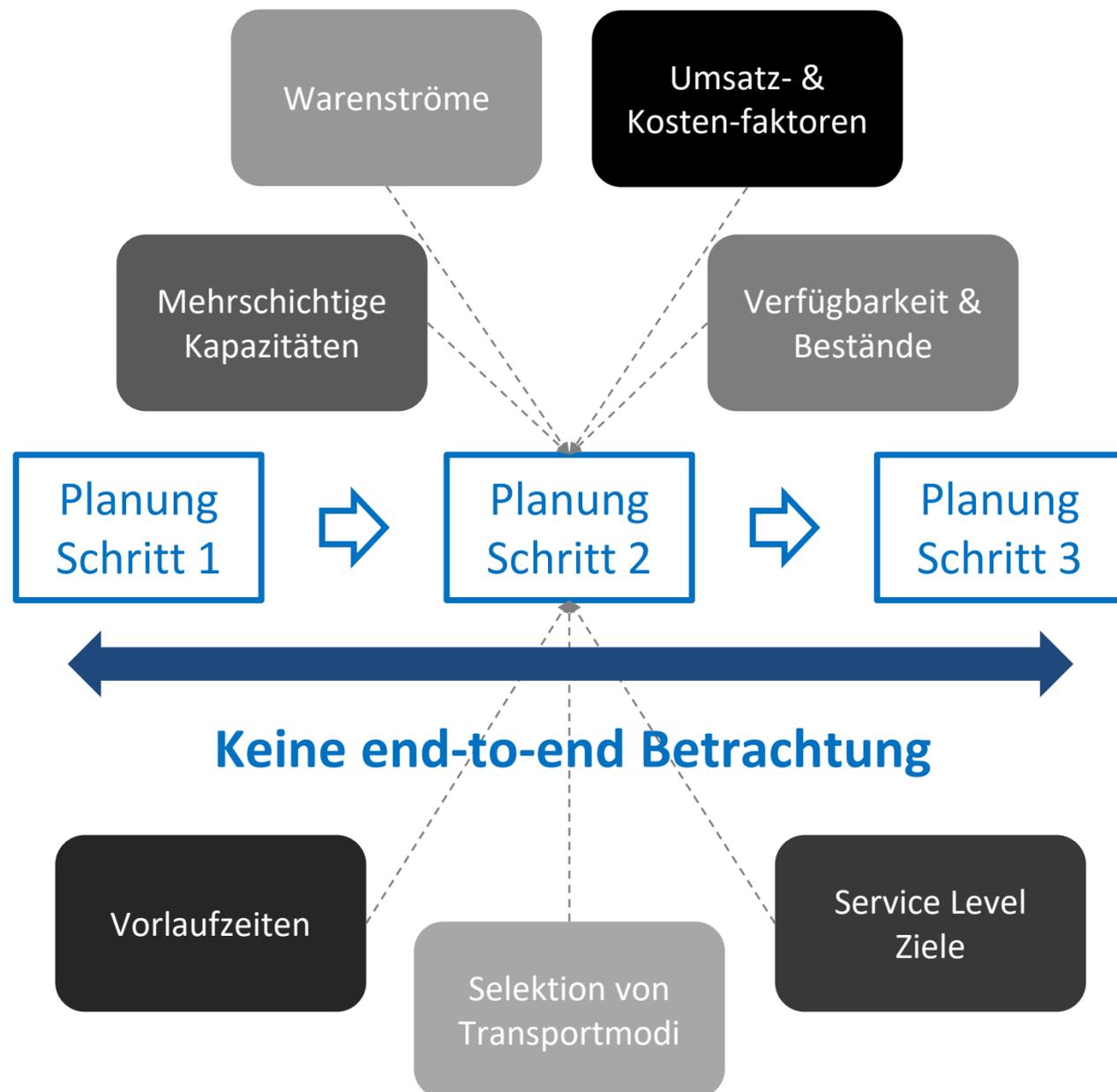
Für Maximale Supply Chain Leistung Kalibrieren

Streckeneigenschaften Oberflächenzustand Wetter Boxenstopp-Strategie



Typische Planungssysteme Erfordern Stabilität

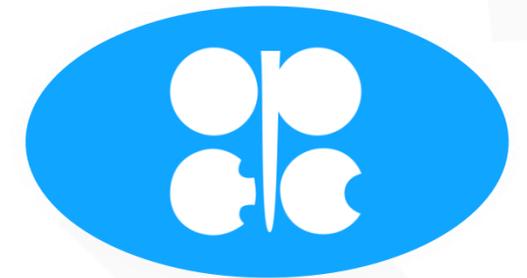
Ideale Welt für Planungssysteme



Jeder Parameter verändert sich

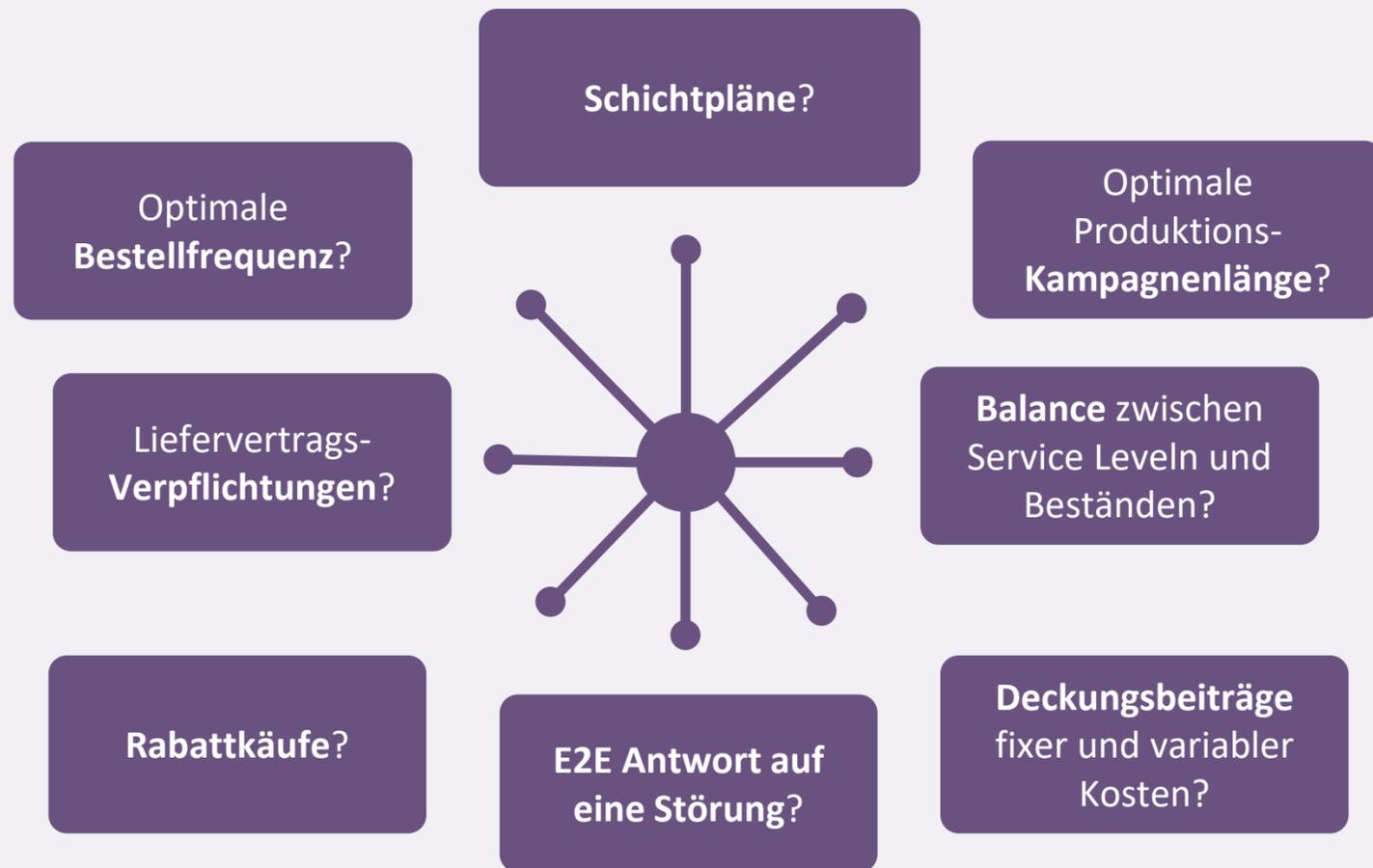


Reale (VUCA) Welt

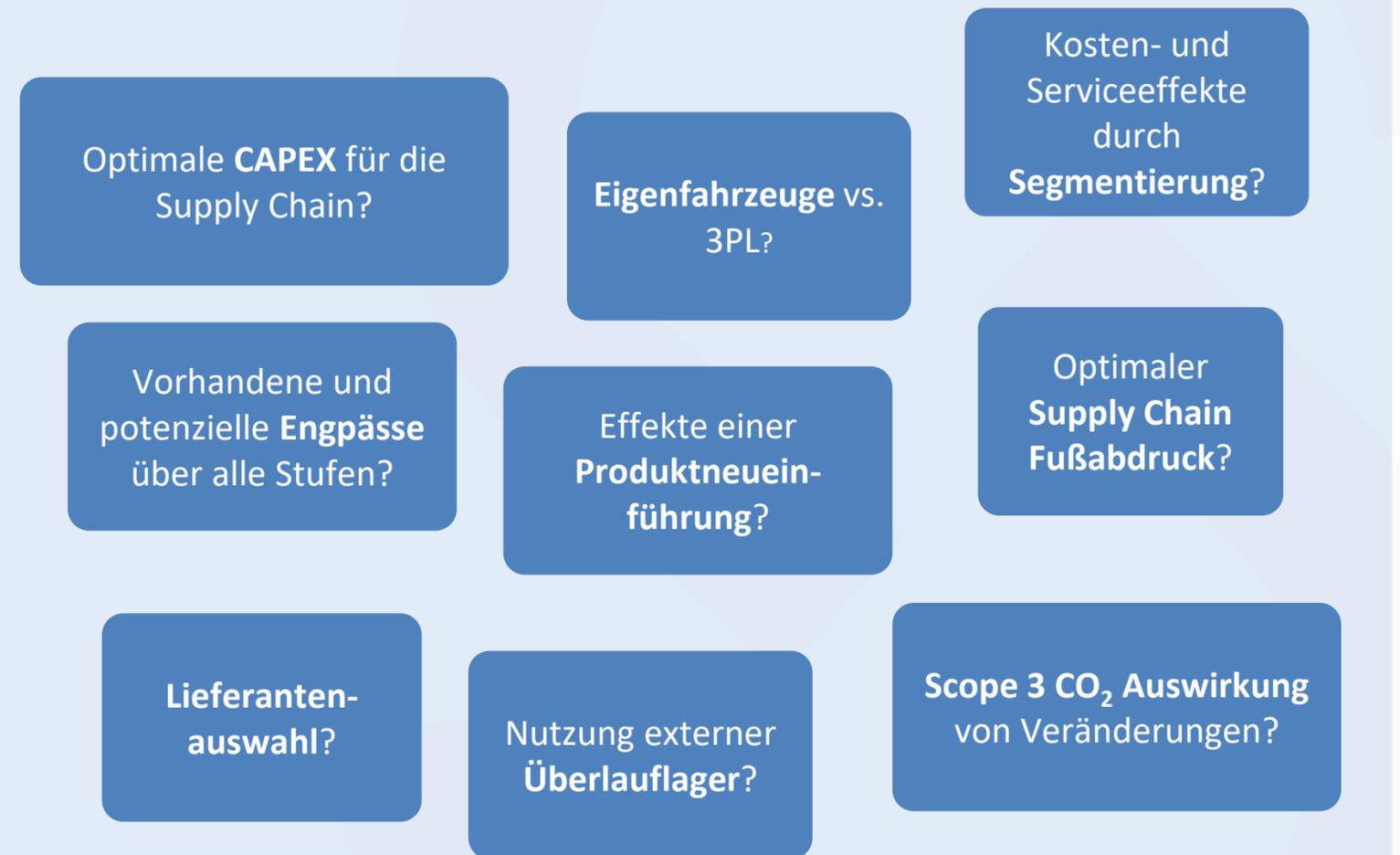


Analytisch Herausfordernd für Planungssysteme

Fragen, die Planungssysteme Schrittweise Beantworten Können



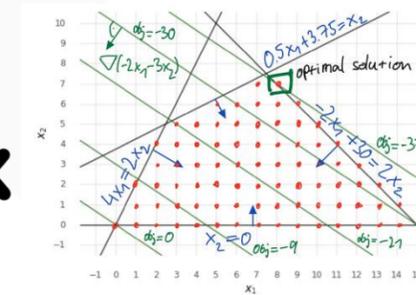
Fragen, die Planungssysteme Nicht Beantworten Können



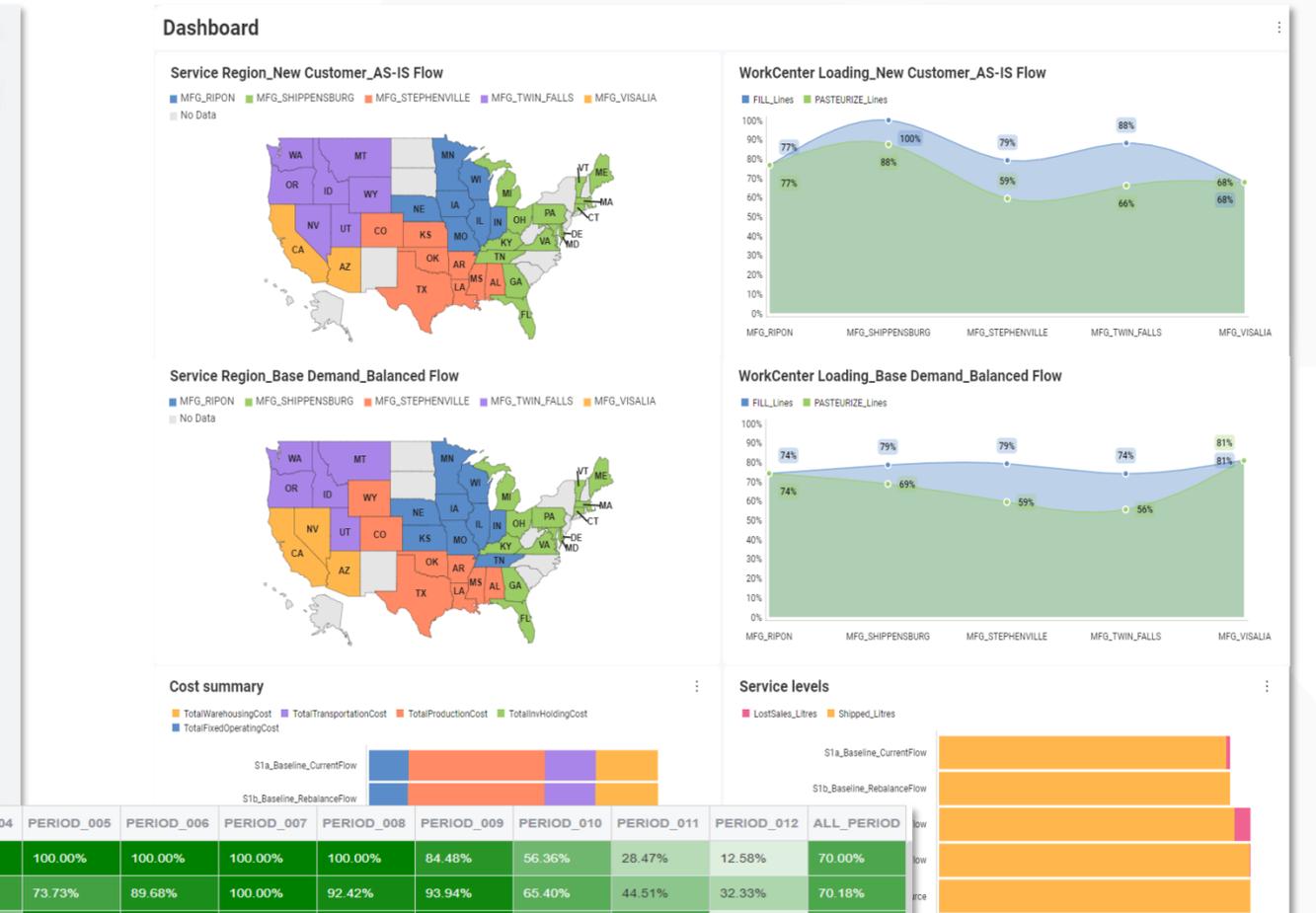
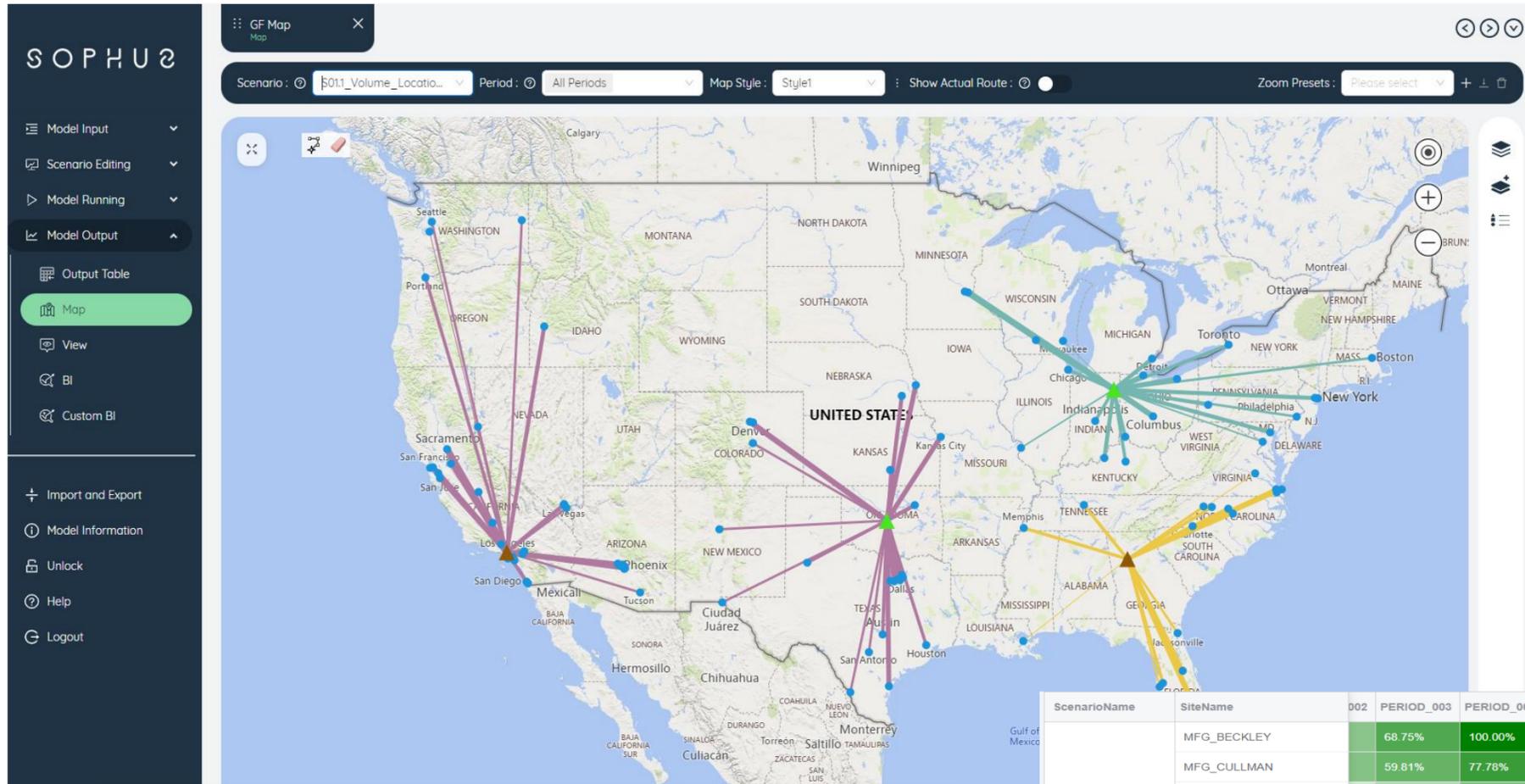
E2E abgestimmte Parameter



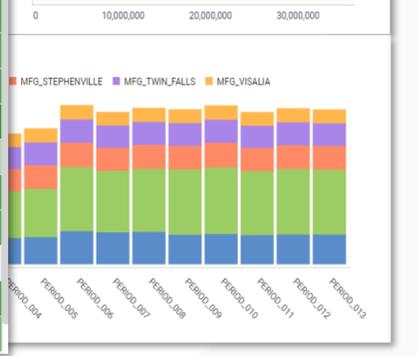
f_x



Die Sophus Cloud Plattform



ScenarioName	SiteName	002	PERIOD_003	PERIOD_004	PERIOD_005	PERIOD_006	PERIOD_007	PERIOD_008	PERIOD_009	PERIOD_010	PERIOD_011	PERIOD_012	ALL_PERIOD
Close MountVernon	MFG_BECKLEY		68.75%	100.00%	100.00%	100.00%	100.00%	100.00%	84.48%	56.36%	28.47%	12.58%	70.00%
	MFG_CULLMAN		59.81%	77.78%	73.73%	89.68%	100.00%	92.42%	93.94%	65.40%	44.51%	32.33%	70.18%
	MFG_CULLMAN1		31.52%	51.10%	96.84%	100.00%	92.27%	95.73%	100.00%	61.64%	72.25%	10.40%	70.00%
	MFG_DANVILLE		55.71%	67.91%	70.52%	82.44%	85.43%	95.82%	83.94%	53.57%	53.29%	39.48%	67.29%
	MFG_FRANKLIN		52.40%	79.33%	72.88%	98.97%	100.00%	100.00%	98.97%	67.06%	40.13%	17.18%	70.00%
	MFG_HELEN		60.45%	97.31%	100.00%	100.00%	100.00%	100.00%	100.00%	85.18%	67.80%	18.97%	80.00%
	MFG_JETERSVILLE		19.36%	30.52%	56.02%	66.53%	69.80%	39.60%	28.12%	17.65%	12.12%	5.83%	31.04%
	MFG_LUTHERSVILLE		53.41%	61.86%	91.45%	100.00%	100.00%	100.00%	93.54%	62.99%	41.01%	21.53%	70.00%
	MFG_MADISONHEIGHTS		55.64%	82.20%	100.00%	100.00%	100.00%	90.81%	68.61%	50.10%	32.84%	20.69%	65.00%
	MFG_MOUNTVERNON		0	0	0	0	0	0	0	0	0	0	0
	MFG_PELHAM		52.51%	68.05%	81.68%	100.00%	93.84%	86.81%	80.57%	50.39%	54.71%	50.04%	70.00%
	MFG_SALYERSVILLE		37.05%	64.76%	76.53%	94.98%	90.67%	92.00%	75.29%	41.30%	25.46%	15.31%	56.60%



Warum Sie Handeln Sollten

Dreistelliger ROI

Amortisierung
innerhalb Monaten

Signifikantes Einsparpotenzial:

Beschaffung	0,5 – 5,0%
Produktion	0,5 – 2,5%
Bestände	2,0 – 20,0%
Lager & Handling	1,0 – 10,0 %
Transporte	2,0 – 15,0%

Vielen Dank!



Evrin Övünç
SVP Sales & Marketing EMEA

evrim.oevuenc@sophus.ai
+49 175 295 4692