



Zenfulfillment



# Third Party Logistics Today

For E-Commerce Businesses



# The Problem with Third Party Logistics

## Easy To Use / Accessibility

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Minimum Volumes

Complex set up

Intransparent Pricing

Contract Binding

## Delivery & Customer Experience

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2-4 work days standard delivery time

Not able to balance volume volatilities well

Error prone (1/200 orders shipped out with error)

Zenfulfillment

3PL Start-Ups

Small and Medium Sized 3PLs

Big 3PLs

## Entrepreneurs & Small Brands

< €1 million avg GMV

## SMBs & Growing Brands

Top 500-1.000 • €7 million avg GMV

## Established Brands

Top 100-500 • €30 million avg GMV

## Leading Brands

Top 10-100 • €200 million avg GMV

## Top 10

€2b avg GMV



## Zenfulfillment's Vision

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Building the world's leading technology-driven fulfillment service that turns every online purchase into a forward-looking, transparent and convenient experience.





# Zenfulfillment

## You sell. We ship.

The #1 fulfillment service for growing small and medium sized e-commerce brands in Germany.

- ✔ No set-up or integration fees
- ✔ Transparent Pricing & Monthly cancellation
- ✔ Efficient, reliable & scalable
- ✔ Best-in-market delivery times



Les Lunes GmbH  
Account Status: Aktiv

Dashboard

Bestellungen

Retouren

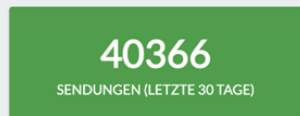
Bestand

Warenlieferungen

Abrechnung

Mein Konto

Ausloggen



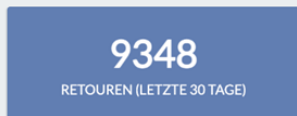
Versendete Bestellungen (Heute): 310

Ø Anzahl Sendungen je Tag (Letzte 7 Tage): 1087

Ø Anzahl Sendungen je Tag (Dieser Monat): 1402

Ø Anzahl Sendungen je Tag (Letzter Monat): 1175

[Bestellübersicht](#)



Bearbeitete Retouren (Heute): 87

Erstattete Retouren (Heute): 0

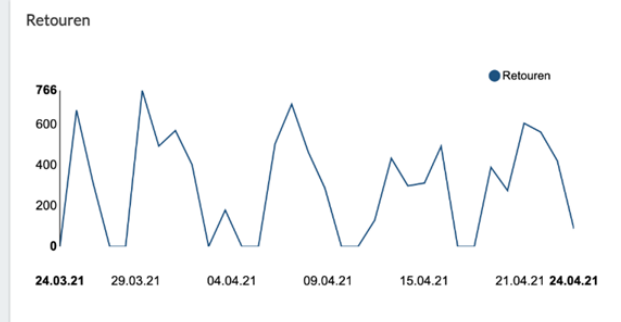
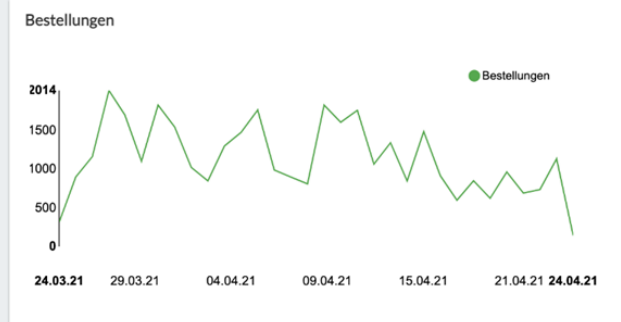
Retourenquote (Letzte 7 Tage): 26%

Retourenquote (Dieser Monat): 19%

Retourenquote (Letzter Monat): 30%

[Retourenübersicht](#)

Gesamtübersicht (Letzte 30 Tage)



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Bestelldatum: Letzte 30 Tage Status: Alle (35904) Bestellung suchen

Ergebnisse 10 1-10 of 35904

BESTELLNUMMER	STATUS	BESTELLDATUM	VERSANDBEREIT AM	REFERENZ	ANZAHL	EMPFÄNGER
ZF05280151	<span style="color: purple;">●</span> Ausstehend Apr 24, 2021 17:43	Apr 24, 2021 19:43	Apr 24, 2021 17:43	CS204959	1	Corinna Kern 72124 Pliezhausen
ZF05279528	<span style="color: orange;">●</span> Ungültig Apr 24, 2021 16:02	Apr 24, 2021 18:02		OF200004	1	Sebastian Schult 27798 Hude
ZF05279527	<span style="color: purple;">●</span> Ausstehend Apr 24, 2021 16:02	Apr 24, 2021 18:02	Apr 24, 2021 16:02	INF204779	2	Anna Noss 8038 Zürich
ZF05280150	<span style="color: purple;">●</span> Ausstehend Apr 24, 2021 17:43	Apr 24, 2021 09:40	Apr 24, 2021 17:43	#479529	2	Vivien Kistner 38440 Wolfsburg
ZF05280149	<span style="color: purple;">●</span> Ausstehend Apr 24, 2021 17:43	Apr 24, 2021 09:39	Apr 24, 2021 17:43	#479528	4	Denise Wulke 39106 Magdeburg
ZF05280144	<span style="color: purple;">●</span> Ausstehend Apr 24, 2021 17:43	Apr 24, 2021 09:36	Apr 24, 2021 17:43	#479523	1	Cinzia Döpkins 32425 Minden



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## Allgemein

Status

● **Eingelagert**  
Apr 13, 2021 19:53

Typ

Pakete

Anzahl Packstücke

1

## Sendungsdetails

Erstellt: 12.04.2021

Vorauss. Lieferdatum: -

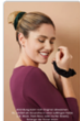
Empfangen am: -

Trackingnummer: -

Referenz -

Notiz Ruby Scrunchies

## Produkte

FOTO	ARTNR.	SKU	BARCODE	TITEL	ANZAHL	ANZAHL ANGEKOMMEN
	46047969070	01-BA-RUBY-MC-ONE	4251709820314	The Ruby Scrunchie - One Size / Random	300	300



## Our partner & strategic investor to scale

Zenfulfillment designs & owns the entire experience. FIEGE executes and scales up warehousing capacity across Europe.

- ✓ **Fast Delivery:** Allowing next-day delivery cut-off time
- ✓ **Scalable:** 200.000m2 dedicated e-commerce FC in Apfelstädt
- ✓ **Reliable:** Same-day staffing and access to temp. market for high demand



**We're building an industry milestone product  
that will disrupt Third Party Logistics**





Let's start the next  
generation of fulfillment.





# Zenfulfillment<sup>®</sup>

The Future of Third Party Logistics.

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## Contact

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## COMPANIES THAT TRUST ZENFULFILLMENT

CAKE  
VAAY

bears benefits

TIER

POMÉLO+CO.

Les Lunes



SELLERX

MAKECAKE



CAVIA

LEA SHOP

ZENJOB